

# CoreSource™

## Smart Supply Chain.



**INTELLACORE**  
BUSINESS BEYOND BORDERS

IntellaCore's CoreSource™ is an online, interactive purchasing platform that facilitates the buying and selling of products and services in a low-cost, efficient manner, 24 hours a day, 7 days a week, 365 days a year. As small business face more and more competition each day, it is essential that SMEs find ways to do more with less. CoreSource's Internet-based purchasing platform can be accessed from your Internet browser. No extra software is needed.

### How will CoreSource™ Help My Business?

With CoreSource, companies can reduce their purchasing cost, streamline their purchasing process with existing vendors, and expand their supply chain to include both new domestic and international buyers and suppliers, all with a few clicks of a mouse.

Supply chain management is no longer for large companies. Now small business can actively manage their supply chain with a single computer, maximizing their customer's value, and establishing a sustainable competitive advantage.

With IntellaCore's CoreSource, SMEs can reduce their cycle times, (the time it takes to complete a process), while improving their cost savings by taking advantage of CoreSource's real-time technology.

### Build Your Relationships

Even with new technological developments, relationships are still built by people with people. IntellaCore's CoreSource does not interfere with the building of new relationships. In our experience, vendors are apprehensive about the purchasing platform until they understand the process. Once they realize how easy it is to use, and how much time it can save them, they agree that it is an important purchasing tool.

#### For Buyers

- Gain access to qualified new suppliers
- Conduct web-based RFQs, RFIs, & auctions
- Reduce paperwork and manual processes
- Improve supplier relationships
- Compress cycle times
- Lower operating cost
- Gain domestic & international visibility

#### For Suppliers

- Access new markets and buyers
- Generate and submit more responses to RFIs and RFQs, creating higher win rates
- Specify differences in your product and services beyond price
- Increase transaction speed and accuracy
- Gain domestic & international visibility

### CoreSource Features

**REQUEST FOR INFORMATION - RFI** Helps to develop a quantitative way to compare new potential suppliers.

**REQUEST FOR QUOTATION - RFQ** Quickly get quotes from suppliers and reduce the turnaround to your customers. Analyze supplier offerings based on more than just price.

**REVERSE AUCTIONS** - When it really is all about price, run the race and give your suppliers the best honest chance to show what they can do.

**AUCTIONS** - Offload your excess stock or capacity. Bidders in these auctions can source non-critical goods cheaply.

**BID ANALYSIS** - Side by side at the click of a button. No more re-typing.

**DIRECTED NEGOTIATION** - Starting from the last offer, negotiate online in real time with one or multiple suppliers.

**SUPPLIER PERFORMANCE RATINGS** - Develop a quantitative guide into your supplier base.

**FILE/DOCUMENT EXCHANGE** - It's as easy as browse and click. Drawing specifications, compliance documents, scope of work, and terms and conditions can all be exchanged online in real time.

**SITE MESSAGING** - Talk directly with the buyer or sales representative privately, with the assurance that they received the message.

**SYSTEM GENERATED E-MAIL ALERTS** - The system tells you when it needs attention.

**MULTIPLE LINE ITEMS, PARTIAL ITEM BIDS** - Have your suppliers submit tiered bids or offer what they have available. Sometimes you get a great price just to take odd lots or inventory.

**UN-BUNDLING OF ITEMS** - When things didn't quite go as planned and you need to break things apart, start from where you left it without having to start over.

### CoreSource Attributes

- SSL (128 bit) Security Certificates
- Encrypted message transmission
- Standalone disaster recovery offsite
- Firewalls between business partners

*To register please call or visit:*

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**CORE SOURCE BUSINESS BEYOND BORDERS.™**